## Business Plan Checklist: High THC/Research



| General Details   | Has this been included? |
|---|-------------------------|
| Detailed business model, including class of licence applied for |                         |
| Motivation for choosing this jurisdiction                       |                         |
| Planning/site description and if approval is being obtained     |                         |
| Detailed security information - internal and external           |                         |
| Infrastructure considerations                                   |                         |
| Utilities considerations  |                         |
| Environmental considerations                                    |                         |
| Waste management  |                         |
| Pest controls   |                         |
| Planting/harvesting schedules                                   |                         |
| Route to market   |                         |
| Internal control systems (track and trace)                      |                         |
| Business continuity   |                         |
| Testing details   |                         |
| Marketing/advertising overview                                  |                         |
| Customs and Excise considerations                               |                         |
| Describe any business software being used                       |                         |
| Follow the seed process, including information and charts       |                         |
| Banking information   |                         |

| Employment plans (current and future)and employee on boarding process                  |  |
|--|--|
| Accountants and/or auditors  |  |
| Known 3 <sup>rd</sup> parties (transport etc.)   |  |
| Any history with cannabis licences elsewhere?  |  |
| Standard operating procedures  |  |
| Financial Details  |  |
| AML controls (POCA)  |  |
| Business funding details (company loans etc.)  |  |
| 3 Year Financial Projections   |  |
| People Information   |  |
| Ownership information, including group structure chart and operational structure chart |  |
| PDF roles - who is assuming the roles and who they are                                 |  |